Tahawul Tech is committed to chronicling the unprecedented technological transformation that is now driving the Middle East, and is the definitive platform for stories that are putting this region on the global stage.

As organisations public and private across the GCC wake up to the need to adopt digital transformation strategies, Tahawul Tech is a faithful companion for those who are determined to take their business to the next level.

Tahawul Tech boasts a combined base of 112,000 unique monthly users from across the globe.
Tahawul Tech is a complete platform that covers the most important aspects of technology that are driving the Middle East’s digital transformation, and is fiercely committed to remaining ahead of the game in terms of technology news coverage.

CPI Media Group’s technology titles are reinforced by the strong relationships they have built over the last 25 years, including those with leading regional chief information officers, world-class technology vendors and within the publishing industry.

Tahawul Tech’s loyal, high-quality readership is a result of the diversity and depth of content that it produces. Trusted by CIOs, business decision-makers and technology aficionados across the Middle East, Tahawul tech boasts a captive audience that has a thirst for cutting-edge technology news stories and feature content.

Tahawul Tech is the Middle East partner of the world’s largest technology publisher, International Data Group (IDG), providing it exclusive regional access to its esteemed global newswire service, as well as a unique status in the Middle East.

Tahawul Tech is the only platform to provide a weekly video news round-up of the latest developments in the technology industry. It is also offers a unique platform to publish video interviews and content for regional stories of technology success.

WHY TAHAWUL TECH?

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Tahawul Tech has a captive audience of more than 112,000 unique monthly users, comprising of a community made up of the Middle East’s leading CEOs, CIOs, CISOs and senior IT end users from the public and private sector, as well as the whole spectrum of the IT value chain, including the region’s IT distribution and channel industry. Tahawul Tech has a symbiotic relationship with these figures – they are the most important source for our content, but also our most important readers.

A trusted resource for technology news and insight, Tahawul Tech is essential for business leaders who are looking to make informed, contemporary decisions around their technology purchasing and strategy.

### Online Advertising Benefits

**Engagement**
With social media taking on an important role in communicating marketing messages, CPI Media Group increases your customer engagement through our dedicated social media channels.

**Credibility**
Tahawul Tech is an organic source of technology news offering the most respected information technology from around the region.

**Targeted Audience**
Due to the sector-specific nature of the site and the tightly controlled circulation of our e-Newsletters, content is guaranteed to reach the target audience.

**Measurable Results**
Digital advertising packages include click through reports that explain how visitors respond and interact with your campaign.

**Branding**
Your digital artwork will remain on the forefront of buyers’ minds when positioned on Tahawul Tech.

### Middle East Markets

<table>
<thead>
<tr>
<th>Country</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Egypt</td>
<td>33.24%</td>
</tr>
<tr>
<td>KSA</td>
<td>23%</td>
</tr>
<tr>
<td>UAE</td>
<td>41%</td>
</tr>
<tr>
<td>Qatar</td>
<td>7%</td>
</tr>
<tr>
<td>Kuwait</td>
<td>10%</td>
</tr>
<tr>
<td>Oman</td>
<td>4%</td>
</tr>
<tr>
<td>Others</td>
<td>8%</td>
</tr>
</tbody>
</table>

OF TRAFFIC TO TAHWUL TECH IS SOURCED VIA OUR SOCIAL MEDIA ENGAGEMENT.
TAHAWUL TECH FEATURES

+ NEWS
Tahawul Tech’s main news pages include all of the latest industry updates from the local and international markets, breaking news, analysis and features from across CPI Media Group’s Technology titles.

+ VIDEOS
CPI Media Group’s technology editors interview leading IT experts from across the region to bring engaging videos on challenges and trending topics the industry faces today.

+ MAGAZINES
Users can view any of the issues from CPI Media Group Technology titles, including Reseller ME, CNME and Security Advisor ME.

+ COMMENT & BLOGS
In-depth comment on varied yet topical issues by a range of industry experts can be found in this section, plus opinion pieces by technology magazine editors.

+ SEARCH IT
This search page breaks down all the content on Tahawul Tech into an easily searchable key word format so you can find what you need, when you need it, making it easy to find data on any topic you like.

+ GITEX
A dedicated CPI@GITEX section brings you the latest news around the upcoming GITEX exhibition, and is divided into easy-to-navigate sections depending on your area of interest.

+ TECH-TALK
CPI Media Group introduces native advertising solutions allowing businesses and industry experts to engage readers with their own content on Tahawul Tech.

AVERAGE SESSION DURATION
17:58 min

WEEKLY NEWSLETTER SUBSCRIBERS
68,904

PERCENTAGE OF PAGE VIEWS ON MOBILE AND TABLET DEVICES
36%

AVERAGE PAGES VIEWED PER SESSION
5.64
TAHAWUL TECH
ADVERTISING POSITIONS

BANNER ADS
A variety of banner positions of varying size and prominence are available on the site linking viewers directly to advertisers’ services and products.

SPECIAL BANNER OPS
Eye-catching activations including eye-blasters, page peel, video and interstitial banners are available to stand out from the crowd.

LEAD GENERATION CAMPAIGNS
While all opportunities we offer can be used to generate leads by accessing our extensive and regularly updated database of technology professionals from across the region.
Whether you are extending your database of relevant BD contacts, increasing engagement with existing clients or opening up new marketplaces, we can support your aims with tools that generate exact leads required.

WHITE PAPERS/CREATIVE CONTENT
High value content such as white papers can be used as an ideal lead generation tactic simply by guiding targeted audiences to them and requesting details in exchange for access to the information.
CPI Media Group can offer a creative content service through our channels and/or can create and publish media to generate the audience, which is then guided to your asset(s).

EMAIL DIRECT MAILS (EDMS)
Advertisers can send their message directly to our extensive database and target the countries and industry sectors that are most important to them.

MICROSITES
Our team can create dedicated microsites to match your corporate identity and give your products, events or services an online platform.

SURVEYS
Create interactive online surveys that reach your target audience and gather the data to learn more about their needs.

APP SPONSORSHIP
Each title has its own app featuring the latest issue and an extensive archive of previous issues, giving an exclusive sponsor unique association with their publication of choice.

SECTION SPONSORSHIPS
Sponsorship positions are available within sections of the website so advertisers can associate themselves with the most relevant ICT sector for them.

MOBILE ADVERTS
With the increase of viewers on mobile devices, advertisers can choose to target IT professionals who get their news on the go.

CONTENT MARKETING
Advertisers can engage readers with their own content such as case studies and opinion pieces that speaks of the wider challenges and developments in the market.

VIDEO CONTENT MARKETING
Does your CEO need to communicate? Is your business moving to a new location? Are you launching a new product or service? Being able to document and showcase these developments visually give your stakeholders access to information in formats they use. Advertisers can now utilize CPI’s professional interview and video services to showcase their company spokesperson or products.

E-NEWSLETTERS
Tahawul Tech eNewsletters feature a selection of national, regional and global breaking news and features, articles, product reviews and galleries. eNewsletters are sent to a mass audience of 38,084 every week.
### DEDICATED eMARKETING

<table>
<thead>
<tr>
<th>Type</th>
<th>Format</th>
<th>Dimensions</th>
<th>File size</th>
<th>Rate (US$)</th>
</tr>
</thead>
<tbody>
<tr>
<td>E-mail shots</td>
<td>GIF, Jpeg, HTML, Text</td>
<td>Variable width up to 640px</td>
<td>100KB</td>
<td>300 CPM</td>
</tr>
</tbody>
</table>

*Web banner can also be supplied in Swf, I-frame or Javascript tag formats*

### WEB DISPLAY ADVERTISING

<table>
<thead>
<tr>
<th>Type</th>
<th>Format</th>
<th>File size</th>
<th>Dimensions</th>
<th>CPM Rate (US$)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leaderboard</td>
<td>GIF, Jpeg</td>
<td>50KB</td>
<td>728x90px</td>
<td>75</td>
</tr>
<tr>
<td>Billboard banner</td>
<td>GIF, Jpeg</td>
<td>100KB</td>
<td>970x250px</td>
<td>75</td>
</tr>
<tr>
<td>MPU</td>
<td>GIF, Jpeg</td>
<td>50KB</td>
<td>336x280px</td>
<td>75</td>
</tr>
<tr>
<td>Video MPU</td>
<td>GIF, Jpeg</td>
<td>50KB</td>
<td>Supplied by client</td>
<td>75</td>
</tr>
<tr>
<td>Overlay/Eyeblaster</td>
<td>GIF, Jpeg</td>
<td>50KB</td>
<td>900px (W x 300px x h) max</td>
<td>110</td>
</tr>
<tr>
<td>Interstitial</td>
<td>GIF, Jpeg</td>
<td>100KB</td>
<td>Full screen 750px x 450px</td>
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</tr>
<tr>
<td>Roadblock (incl. Homapage)</td>
<td>GIF, Jpeg</td>
<td>50KB</td>
<td>220x650, 728x600x2, 300x250x2</td>
<td>110</td>
</tr>
<tr>
<td>Smart Links</td>
<td>GIF, Jpeg</td>
<td>N/A</td>
<td>Banner size 200x200px max</td>
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</tr>
<tr>
<td>Microsite</td>
<td>GIF, Jpeg</td>
<td>N/A</td>
<td>Upon request</td>
<td>POA</td>
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</tbody>
</table>

### eNEWSLETTER BANNERS

<table>
<thead>
<tr>
<th>Type</th>
<th>Format</th>
<th>File size</th>
<th>Dimensions</th>
<th>Rate (US$)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leader board</td>
<td>GIF, Jpeg</td>
<td>72dpi, 50kb</td>
<td>728x90</td>
<td>500 per issue</td>
</tr>
<tr>
<td>MPU banner</td>
<td>GIF, Jpeg</td>
<td>72dpi, 50kb</td>
<td>336x280</td>
<td>500 per issue</td>
</tr>
<tr>
<td>Bottom banner</td>
<td>GIF, Jpeg</td>
<td>72dpi, 50kb</td>
<td>728x90</td>
<td>500 per issue</td>
</tr>
</tbody>
</table>